

At Cabot, we pride ourselves on being the best at what we do and we recognise that it's the people that make the difference to any organisation. So, are you ready for a new challenge?! As we are on the lookout for a Commercial Analyst to join our Commercial department in our dynamic London office.

Not heard of us? Here's our story:

Cabot Credit Management (CCM) is a market leader in credit management services including debt purchasing, contingency collections, business process outsourcing and litigation. We are an award winning, Investors in People Gold accredited organisation and we are passionate about the ethical treatment of our customers and employees.

Things you should know:

As the Commercial Analyst you will provide support to key decision makers at Cabot who are focused on building and implementing the strategy of the company through deal origination and execution. You will be responsible for managing the Commercial pipeline and reporting & analysis of the acquired portfolios across Cabot's UK and European markets. The Commercial function plays a central role in identifying and evaluating opportunities for the continued growth of the Cabot group. The role will involve a high degree of interaction with the senior management team, notably working closely with the Group Commercial Director and CFO. The role is also likely to interact with the Corporate Development team who are very active in driving Cabot into Europe through corporate and asset acquisitions. The Commercial Analyst will report to the Senior Corporate Development Analyst. This is a role for a highly motivated, commercially minded and analytical individual.

The Commercial Analyst will need to be comfortable working within a small but fast paced office environment. The role will require occasional travel within the UK and Europe.

Key accountabilities & responsibilities

- Managing pipeline of opportunities disclosed by Commercial team, including:
 - Leading calls with UK and European Commercial teams to track weekly progress
 - Updating and circulating opportunities pipelines to senior management
 - Weekly updates to Commercial Director to prep them for Cabot Executive Committee
 - Providing regular ad hoc status updates on individual opportunities to senior team, notably Group Commercial Director, Chief Financial Officer and Head of Treasury

- Tracking and reporting on acquired portfolios, including:
 - Keeping daily track of portfolios purchased and current status of expected sales to be completed
 - Recording key portfolio acquisition metrics (Face Value, Investment Value, IRRs, Money Multiples, country and asset class)
 - Provide regular updates to senior management on portfolio acquisitions versus budget

The fun facts:

Not only are we offering a competitive salary of £25-35k DOE and a fantastic bonus scheme, you will also be entitled to loads of great benefits such as gym membership subsidy, discount and cash back on hundreds of high-street shops, healthcare cash back plan, travel insurance, pension, 23 days holiday plus much, much more.

Things we need from you:

Formal Education & Certification

- A good graduate degree (2:1 or above)
- 1-2 years' experience in an analyst or similar role
- Financial services experience is beneficial but not essential

Knowledge & Experience

- Strong mathematical skills and ability to understand financial metrics
- Excellent written and oral communication skills
- Commercially focused
- Experience of manipulating and analysing large data sets
- Excellent Microsoft Excel and Powerpoint skills

What happens next?

If this sounds like you and if you would like to join our rapidly expanding company that offers excellent career progression, then we would love to hear from you! We are looking for people to interview now and join us ASAP!

Diversity and inclusion are very important to us at Cabot and we value a multitude of diverse talent within our business. We want everyone to be themselves at work and encourage a culture that includes everyone. Our policies ensure that every candidate and employee are treated fairly and with equal opportunities.

***At Cabot we are highly regulated by our clients, as such, any successful candidates will have to undergo a basic credit check and criminal background check. Please note that we are unable to proceed to interview stage if a CCJ, IVA or Bankruptcy appears on a credit file*